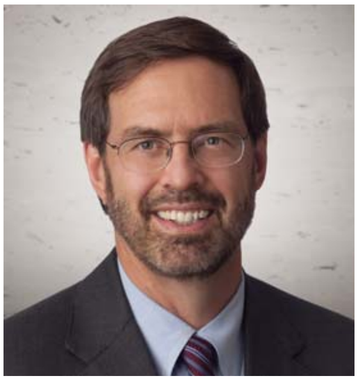
Member Highlight

Please see the interview below and if you haven't met Larry (or said hello in awhile) make a point of saying hello at the next FSP-Twin Cities program—or drop him a note! New Members bring greater diversity to our network of financial professionals and more opportunities for collaboration! Invite a professional you respect to join you at an upcoming program.
Information and registration available at www.sfsptwincities.org



Meet New Member Larry Hause

Contact Information:
Larry D. Hause, Transition Strategist, Attorney, Author
Hause Family Business Transitions, LP
7401 Metro Boulevard, Suite 400 | Edina, MN 55439
952.681.7125 | lhause@hausefbt.com
www.hausefbt.com

Member Since: 11/10/15

Name: Larry D. Hause

Professional Designations: JD

Where did you grow up? Gettysburg, SD

Where did you go to college? South Dakota State University

Where did you get your professional training? University of Nebraska College of Law, Family Firm Institute

Share some information about your practice/firm: After 25 years as an Attorney with Fredrikson & Byron (now Senior of Counsel), my focus is almost exclusively on family owned businesses in a consultant role. I enjoy counseling clients how to use our "Balance Point System" to assure the successful transition of their businesses for generations to come.

What do you specialize in? Helping owners of family and other privately-held companies resolve difficult, contentious and seemingly "impossible" transition challenges in a low risk, highly effective manner.

What kind of clients/customers do you like to work with? Private and closely held companies that are serious about planning the work and working the plan. People that may be "stuck" and need help and direction in getting the process on track and moving forward and those that are not afraid of change.

How do you get new clients? Personal referrals, trusted advisors, people that read our book, memberships in professional associations.

How has your business changed over the years? People have less time to devote to the ongoing meetings necessary to work through succession planning. We may try to cover more ground in shorter periods of time. Conducting meetings via Skype can be helpful and make it easier to bring family members from across the country together for meetings.

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What are your current professional concerns/challenges? Need more hours in a day.

What is something we wouldn't know about you that you would like to share? That I am the co-author of the business book "The Balance Point: New Ways Business Owners Can Use Boards" Our clients tend to provide a copy for each family member and it provides step-by-step information on the "Balance System".

How about family? I am single with two adult sons.

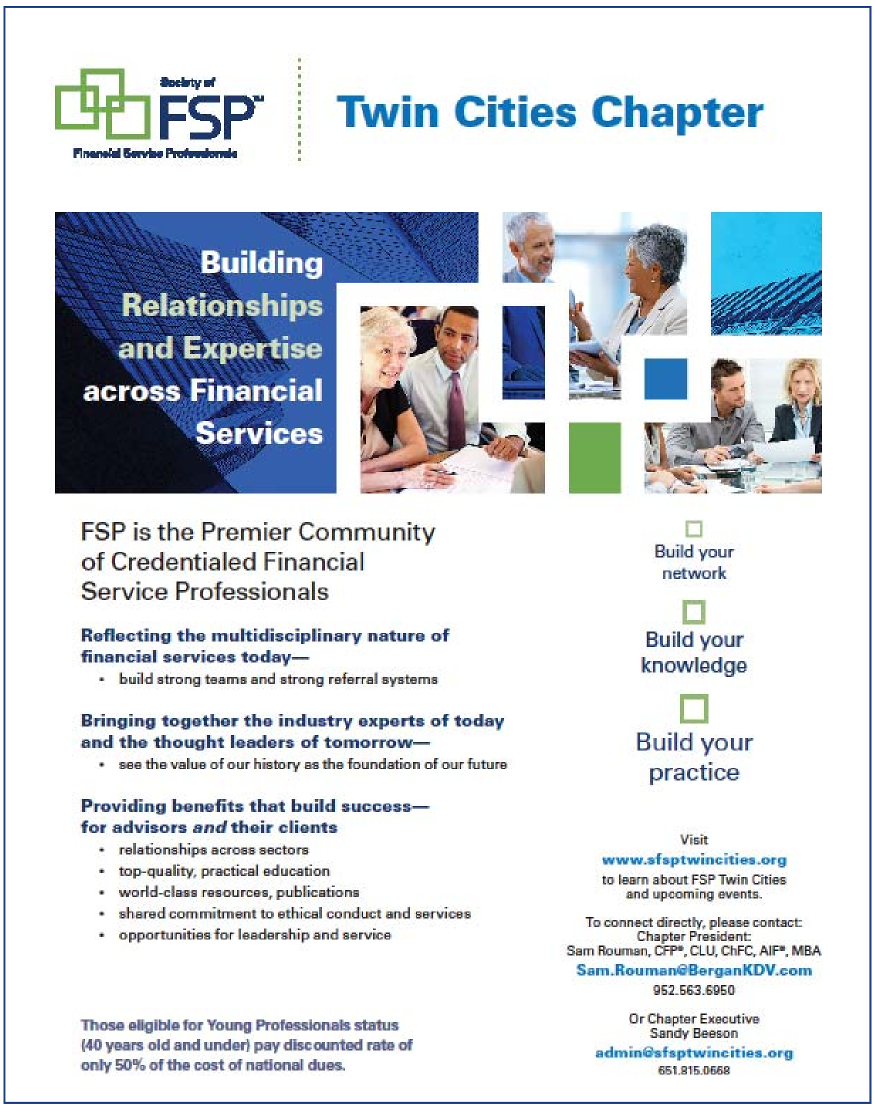
Any hobbies? West Coast Swing dancing, fitness training, hiking, camping, travel and reading.

How were you introduced to FSP? Referred by members.

Why did you become a member? To network with other professionals who specialize in assisting family businesses with succession planning and wealth transitions. To participate in ongoing educational offerings in my field.

How can being a member of FSP help you in your practice? The educational programs have been invaluable and being able to discuss case studies with other member professionals.

What benefits do you use most often from your FSP Membership? Attending educational programs and networking.



Thanks Larry!

We look forward to your participation in FSP-Twin Cities!

Membership Co-chairs,
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Members of FSP may invite potential members to attend a program as a *first time guest* - free!
Register a guest online at:
www.sfsptwincities.org
Monthly program links are at the website home page upper left corner.