

## Family Business Assessment

Family Assessment Questions			Choose one		
1	We clearly and fairly evaluate the performance of family members working in the business.	Yes	No	Sometimes	
2	We have a business plan that works and is updated regularly.	Yes	No	Sometimes	
3	We are able to resolve major conflicts and differences with one another.	Yes	No	Sometimes	
4	We have clear policies about how family members can become employed in the	Yes	No	Sometimes	
	business, which are understood and followed.				
5	The buy-sell for our family business is up-to-date, and those who will be affected	Yes	No	Sometimes	
6	understand it.	Yes	No	Sometimes	
0	We have a board of competent advisors who meet regularly and give us thoughtful	Tes	INO	Sometimes	
7	and candid advice about our company.	Mar	N1-	Ormations	
7	The younger generation of our family seems to be acquiring strong values from the	Yes	No	Sometimes	
	older generations.				
8	There is a written succession plan for the next generation.	Yes	No	Sometimes	
9	Our family can enjoy holidays and other gatherings without focusing on the business.	Yes	No	Sometimes	
10	Family members are involved in charitable activities.	Yes	No	Sometimes	
11	Each family member employed in the business has a growth plan to prepare him/her	Yes	No	Sometimes	
	systematically for their future responsibilities.				
12	Family members in the business are paid at market value for their contributions to the	Yes	No	Sometimes	
	company.				
13	Family and non-family managers share authority appropriate to their responsibility.	Yes	No	Sometimes	
14	Management decisions are not influenced by family dynamics.	Yes	No	Sometimes	
15	There is family agreement on the appropriate use of profits.	Yes	No	Sometimes	
16	We do not try to achieve success at another family member's expense.	Yes	No	Sometimes	
17	Our family's values are in harmony with our business policies and operations.	Yes	No	Sometimes	
18	Past conflicts have been settled without buildup of ongoing resentment or negative	Yes	No	Sometimes	
	feelings.				
19	We can communicate openly about sensitive or uncomfortable issues.	Yes	No	Sometimes	
20	Non-family managers in the business feel comfortable raising difficult issues to the	Yes	No	Sometimes	
	family leaders.				

See any areas that need addressing? Contact Larry Hause for HELP – <u>lhause@hausefbt.com</u> or 952-681-7125.