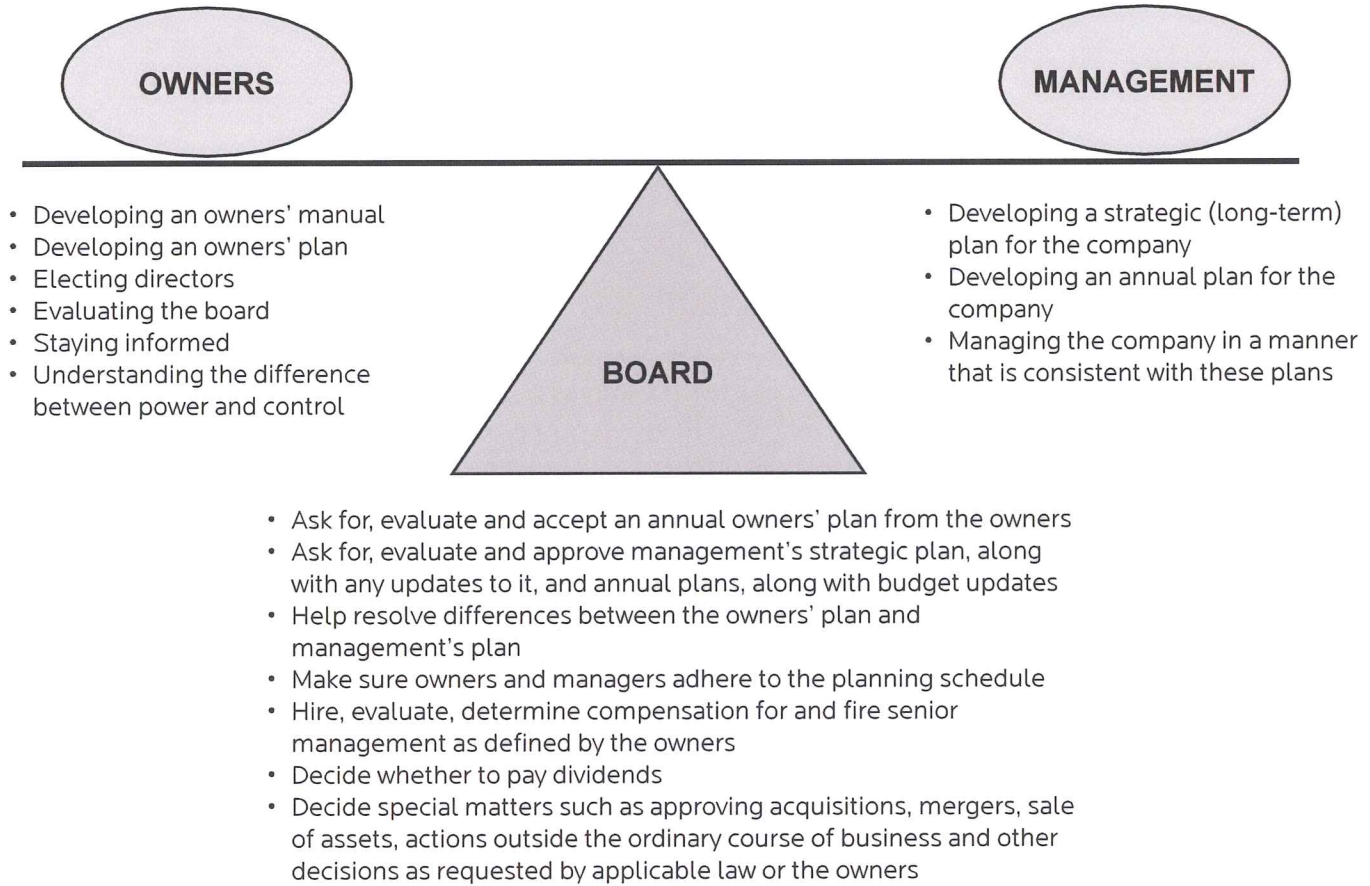


Balancing Your Interests in a Family Business



Every family business has a balance point—a place where the owners' values, needs and goals are effectively integrated with management's values, needs and goals. Knowing where your business's balance point is located is key to running a successful business and transitioning it successfully.

One fundamental aspect of understanding your business's balance point is to know what your roles in the business are in relation to others' roles (graphic and text from *The Balance Point* by Cary J. Tutelman and Larry D. Hause):



To better understand how to balance your business, give us a call:



John Erhart
Attorney
jerhart@fredlaw.com
612.492.7035



Jessica Manivasager
Attorney
jmanivasager@fredlaw.com
612.492.7020



Larry Hause
Attorney
lhause@fredlaw.com
612.492.7071